

Notice of Intent to Award Sole Source Contract

Notice Date	March 5, 2019
Response Due Date (10 business days from Notice Date)	March 19, 2019
Contract Caption/Description	<p>Medicare Eligibility Enhancement Initiative</p> <ul style="list-style-type: none"> • The District of Columbia (District) Department of Health Care Finance (DHCF) has a minimum need for a Contractor to ensure that Medicaid recipients are appropriately and fully enrolled into all Medicare coverage to which they are entitled. • DHCF issued a Request for Information (RFI) to identify a Contractor who could provide a suite of services to maximize Medicare cost avoidance by ensuring that all eligible DC Medicaid beneficiaries are enrolled in Medicare and that Medicare is paying first for all covered services. • The only Contractor that responded to the RFI was the University of Massachusetts Medical School (UMASS). UMASS has provided Medicare identification, enrollment, coordination, claims processing and buy-in services to state Medicaid programs for more than fifteen (15) years. UMASS is currently performing these services in five (5) states. UMASS uses proprietary data analysis, identification and reporting of findings to identify and secure savings for State Medicaid programs by maximizing Medicare participation and billing. UMASS' experience and proprietary algorithms are unique and are not otherwise available in the marketplace. • It would be prohibitive in terms of time and cost for the District to identify and use a Contractor other than UMASS for the work at issue. In order to use another Contractor, the District would have to pay a Contractor to create the capabilities that UMASS has already developed. This would result in significant costs to the District, and delays in providing the contract services. • The District agreed that UMASS is the only Contractor available to meet DHCF's requirements at the current level of expertise.
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